

Northern Utilities - NEW HAMPSHIRE DIVISION
Forecasted Sales and Transportation (Volumes in DTH)
Winter 2008 - 2009 Period
Effective November 2008

Line No.	Firm Sales	Nov-08	Dec-08	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	TOTAL	Winter	Summer
1	Res Heat	156,822	235,237	284,171	250,678	220,024	134,397	63,695	37,041	38,171	32,997	49,356	96,814	1,599,403	1,281,329	318,074
2	Res General	2,726	3,192	3,484	3,284	3,102	2,592	2,176	2,017	2,052	1,955	2,091	2,116	30,787	18,380	12,407
3	Total Residential	159,548	238,429	287,655	253,962	223,126	136,989	65,871	39,058	40,223	34,952	51,447	98,930	1,630,190	1,299,709	330,481
4	G50 Low Annual-Low Winter	15,206	18,573	19,423	18,841	18,308	16,820	15,713	14,348	15,504	14,907	15,463	12,990	196,096	107,171	88,925
5	G40 Low Annual-High Winter	81,270	127,035	155,594	136,046	118,156	68,181	27,029	11,392	11,117	8,862	18,617	46,460	809,759	686,282	123,477
6	G51 Med Annual-Low Winter	27,777	32,931	36,148	33,946	31,931	26,302	21,817	20,056	22,472	19,790	20,869	24,005	318,044	189,035	129,009
7	G41 Med Annual-High Winter	70,743	108,244	131,647	115,629	100,969	60,018	26,330	13,517	14,780	11,819	19,437	42,252	715,385	587,250	128,135
8	G52 High Annual-Low Winter	8,135	9,031	7,579	6,267	6,007	3,404	6,920	7,760	8,903	8,736	8,799	8,794	90,335	40,423	49,912
9	G42 High Annual-High Winter	9,619	14,533	17,599	15,500	13,580	8,214	3,803	1,463	2,349	1,598	2,900	5,889	97,047	79,045	18,000
10	Total Comm	212,750	310,347	367,990	326,229	288,951	182,939	101,612	68,536	75,125	65,712	86,085	140,390	2,226,666	1,689,206	537,460
11	Total Sales	372,298	548,776	655,645	580,191	512,077	319,928	167,483	107,594	115,348	100,664	137,532	239,320	3,856,856	2,988,915	867,941
12	Non-Grandfathered T50 Low Annual-Low Winter	2,238	3,031	3,527	3,187	2,877	2,010	1,303	1,008	1,035	981	1,157	1,640	23,994	16,870	7,124
13	Non-Grandfathered T40 Low Annual-High Winter	6,579	9,995	12,128	10,668	9,332	5,601	2,532	1,365	1,353	1,255	1,905	3,984	66,697	54,303	12,394
14	Non-Grandfathered T51 Med Annual-Low Winter	12,007	14,294	15,720	14,744	13,850	11,354	9,361	8,580	8,529	8,490	8,941	10,332	136,202	81,969	54,233
15	Non-Grandfathered T41 Med Annual-High Winter	33,619	50,896	61,677	54,298	47,544	28,679	13,168	7,265	6,922	6,548	9,992	20,503	341,111	276,713	64,398
16	Non-Grandfathered T52 High Annual-Low Winter	4,546	5,296	5,764	5,444	5,151	4,332	3,683	3,300	3,377	3,430	3,545	4,001	51,869	30,533	21,336
17	Non-Grandfathered T42 High Annual-High Winter	12,299	18,912	23,039	20,214	17,629	10,407	4,465	2,206	2,482	1,972	3,250	7,273	124,148	102,500	21,648
18	Non-Grandfathered Special Contracts	34,827	38,123	36,774	39,549	35,027	39,954	39,140	39,267	35,075	33,529	36,733	36,000	443,998	224,254	219,744
19	Total Non-Grandfathered Capacity	106,115	140,547	158,629	148,104	131,410	102,337	73,652	62,991	58,773	56,205	65,523	83,733	1,188,019	787,142	400,877
20	Total Firm Sales	478,413	689,323	814,274	728,295	643,487	422,265	241,135	170,585	174,121	156,869	203,055	323,053	5,044,875	3,776,057	1,268,818
21	Residential Heat & Non Heat	159,548	238,429	287,655	253,962	223,126	136,989	65,871	39,058	40,223	34,952	51,447	98,930	1,630,190	1,299,709	330,481
22	SALES HLF CLASSES	51,118	60,535	63,150	59,054	56,246	46,526	44,450	42,164	46,879	43,433	45,131	45,789	604,475	336,629	267,846
23	SALES LLF CLASSES	161,632	249,812	304,840	267,175	232,705	136,413	57,162	26,372	28,246	22,279	40,954	94,601	1,622,191	1,352,577	269,614
24	Non-Grandfathered HLF CLASSES	18,791	22,621	25,011	23,375	21,878	17,696	14,347	12,888	12,941	12,901	13,643	15,973	212,065	129,372	82,693
25	Non-Grandfathered LLF CLASSES	52,497	79,803	96,844	85,180	74,505	44,687	20,165	10,836	10,757	9,775	15,147	31,760	531,956	433,516	98,440
26	Non-Grandfathered Special Contracts	34,827	38,123	36,774	39,549	35,027	39,954	39,140	39,267	35,075	33,529	36,733	36,000	443,998	224,254	219,744
27	Total Firm Sales	478,413	689,323	814,274	728,295	643,487	422,265	241,135	170,585	174,121	156,869	203,055	323,053	5,044,875	3,776,057	1,268,818

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
Winter 2008-2009 Period
Forecasted Sales Volumes

	November	December	January	February	March	April	TOTAL
Fcst Calendar Winter 2008-2009	372,298	548,776	655,645	580,191	512,077	319,928	2,988,915
Normalized Calendar Winter 2007-2008	370,158	545,639	651,912	576,886	509,153	318,090	2,971,838
Difference	2,140	3,137	3,733	3,305	2,924	1,838	17,077

Variance-difference due to meter count
-difference in load pattern

79,602
(62,525)

TOTAL VARIANCE

17,077

NORTHERN UTILITIES, NEW HAMPSHIRE DIVISION
Winter 2008-2009 Period
Forecast

SALES

NORMAL MMBtu

METERS

NORMAL AVERAGE USE

	2008-2009 Forecast	2007-2008 Actual	Difference	2008-2009 Forecast	2007-2008 Actual	Difference	2008-2009 Forecast	2007-2008 Actual	Difference	Change in Sales Due to Change In: Meter Count	Load Pattern	Total Chg MMBtu	% difference
Res Heat	1,281,329	1,277,757	3,572	118,571	117,335	1,236	10.81	10.89	-0.08	13,357	(9,785)	3,572	0.28%
Res General	18,380	18,328	52	10,307	10,199	108	1.78	1.80	-0.01	193	(141)	52	0.28%
Total Res	1,299,709	1,296,085	3,624	128,878	127,534	1,344	10.08	10.16	-0.10	13,554	(9,930)	3,624	0.28%
C & I	1,689,206	1,675,753	13,453	37,536	34,448	3,088	45.00	48.65	-3.64	138,967	(125,514)	13,453	0.80%
Total Comm	1,689,206	1,675,753	13,453	37,536	34,448	3,088	45.00	48.65	-3.64	138,967	(125,514)	13,453	0.80%
Total Company	2,988,915	2,971,838	17,077	166,414	161,982	4,432	17.96	18.35	-0.39	79,602	(62,525)	17,077	0.57%